

FEDERAL STRATEGIES, LLC

GENERAL SERVICES ADMINISTRATION
Federal Supply Service



Authorized Federal Supply Schedule Price List

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA Advantage! a menu-driven database system. The INTERNET address for GSA Advantage! is: GSAAdvantage.gov.

Multiple Award Schedule (MAS)

**Law Enforcement & Security Training / Management
Fire / Rescue Special Purpose Clothing
Emergency/Disaster Management
Chemical / Biological Response**

Contract No.: GS-07F-5749R

Contract Period: March 30, 2005 through March 29, 2025

Business Size: Small Business



Federal Strategies, LLC

**150 Riverside Pkwy. Suite 206
Fredericksburg, VA. 22406**

Phone: (540) 200-8787

www.fed-strat.com

Prices Shown Herein are Net (Discount Deducted)
For more information on ordering from Federal Supply Schedules,
go to gsa.gov/schedules

Updated through Contract Modification No. PS-0131, March 2024

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FEDERAL STRATEGIES, LLC. OVERVIEW

The Company

Federal Strategies, LLC was established May 2014 in Fredericksburg, Virginia. We have designed and implemented initial and sustainment training plans for program support and have worked with customers to design scenarios to test particular competencies. We tailor solutions to meet the most demanding budgets and time constraints and provide staff on short notice to support programs worldwide.

Experience

Federal Strategies, LLC brings extensive field and technical knowledge to the table, with hands-on experience in a diverse range of First Response areas. Excellent results are obtained in the areas of training military and civil responders alike because we focus on standardized learning objectives, training standards, meeting national training requirements, and instructor competency. Our key to success is mastery of the process, regardless of equipment type. We continue to provide the Marine Corps and U.S. Army with the solutions to today's technological advances. Federal Strategies, LLC is ready to assist with any training issues across the medical response, mitigation, remediation and other program challenges. Our team of professional instructors has consistently and safely provided education and training to DoD students on the subjects of Tactical Combat Casualty Care, Emergency Medical Technician, Paramedic recertification, Basic and Advanced Firearms, Urban Combat Tactics, Close Quarters Combat, Breaching and Ground Reconnaissance to thousands of military and civilian students worldwide. Our Mobile Training Teams (MTTs) have conducted training across the DoD and to our allied partner nations reaching over 10,000 students worldwide.

Training

Fed-Strat has earned a reputation for providing excellent military and civilian education and training, both platform and e-learning, and our instructors continue to receive positive evaluations for their wealth of knowledge, adaptability, and strong performances. Through an interlocking process of design, development, implementation, evaluation, and analysis, we provide purposeful training and education support to meet the needs of our customer. Our Mobile Training Teams (MTTs) have conducted training in support of the Veterans Administration (VA) as well as the DoD and to our allied partner nations. We have been providing First Responder training for the agents of the Veterans Administration (VA) for over 8 years. All instructors have current certifications from the American Heart Association or equivalent and have the capability to recognize the signs and symptoms requiring first aid, perform basic first aid, and perform cardiopulmonary resuscitation (CPR). They also monitor student performance and provide expert advice and valuable feedback that can be applied to future training events.

CUSTOMER INFORMATION

- 1a. Awarded Special Item Number(s):**
SIN 334519: Bomb/Hazardous Material Disposal
SIN 339113PA: Protective Apparel / Emergency Response/Hazmat Clothing & Related Products
SIN 611430ST: Security Training / Law Enforcement Training
- 1b. Lowest Priced Model Number for Each Awarded SIN:**
 Please refer to "Federal Strategies, LLC Pricing" page 8.
- 1c. Services: N/A**
- 2. Maximum Order:** \$200,000 per all SINs.
 If best value selection places your order over the Max. Order identified in this catalog/pricelist, you have the opportunity to obtain a better schedule contract price. Before placing your order, contract the contractor. They may:
- 1) Offer a new lower price
 - 2) Offer the lowest price available under the contract
 - 3) Decline the order within five (5) days.
- 3. Minimum Order:** \$100.00 per all SINs.
- 4. Geographic Coverage (Delivery Area):**
 CONUS, OCONUS AK, HI, Puerto Rico, and APO/FPO addresses.
- 5. Points of Production:**
 Federal Strategies, LLC – Fredericksburg, VA.
 AristaTek Inc. – Laramie, WY.
 Kappler – Guntersville, Alabama
- 6. Discounts:** Prices shown herein are GSA net prices (discounts have been applied).
- 7. Quantity Discounts:**
Federal Strategies: Training – 1% off 100,000+
AristaTek: 5% on quantity of 20+
 Kappler:
 HazMat Suits:5% off 500,000+
- 8. Prompt Payment Terms:**
 0.1% - 10 Days, Net 30 days.
- 9. Government Purchase Cards:**
 Accepted below, at, and above the micro-purchase threshold.
- 10. Foreign Items: NA**
- 11a. Time of Delivery:**
- | | |
|----------------------------|-----------|
| <u>Federal Strategies:</u> | 60 ARO |
| <u>AristaTek:</u> Software | 14 ARO |
| Hardware | 30-60 ARO |
| <u>Kappler:</u> | 40-60 ARO |
- 11b. Expedited Delivery:** All items are available for fast delivery on an order-by-order basis dependent upon availability. Contact Contractor.
- 11c. Overnight and 2-day Delivery:** Contact the Contractor for rates for overnight and 2-day delivery. Items dependent on availability.
- 11d. Urgent Requirements:** Contact the Contractor to request accelerated delivery.
- 12. F.O.B. Points:**
 334519: Destination
 339113PA: Destination
 611430ST: Destination
- 13a. Ordering Address:**
 Federal Strategies, LLC.
 150 Riverside Pkwy. Suite 219
 Fredericksburg, VA. 22406
- 13b. Ordering Procedures:** For services, the ordering procedures, information on Blanket Purchase Agreements (BPAs), and a sample BPA can be found at the GSA/FSS Schedule homepage (gsa.gov/schedules).
- 14. Payment Address:** Same as 13a.
- 15. Warranty Provision:** Standard Commercial Warranty. Contact contractor for copy.
- 16. Export packing charges, if applicable:** N/A.
- 17. Terms and conditions of Government purchase card acceptance (any thresholds above the micro-purchase level):** Contact Contractor.
- 18 – 20. Terms and Conditions of Rental / Installation / Repair Parts / Other Services:** N/A.
- 20 – 24. List of Service & Distribution Points / Participating Dealers / Preventive Maintenance / Environmental Attributes / Section 508 Compliance:** N/A.
- 25. Data Universal Number System (DUNS) Number:**
 831253013
- 26. Notification Regarding Registration in the System for Award Management (SAM) Database.**
 Registered.

SERVICE CONTRACT ACT

The Service Contract Act (SCA) is applicable to this contract as it applies to the entire GSA MAS Schedule and all services provided. While no specific labor categories have been identified as being subject to SCA due to exemptions for professional employees (FAR 22.1101, 22.1102 and 29 CFR 541.300), this contract still maintains the provisions and protections for SCA eligible labor categories. If and / or when the Contractor adds SCA labor categories / employees to the contract through the modification process, the Contractor must inform the Contracting Officer and establish a SCA matrix identifying the GSA labor category titles, the occupational code, the SCA labor category titles, and the applicable Wage Determination number. Failure to do so may result in cancellation of the contract.

FEDERAL STRATEGES GROUP RATES

Prices shown herein are net (discount deducted) *

Labor	2022	2023	2024	2025
Program Manager III	\$179.80	\$183.39	\$187.06	\$190.80
Program Manager II	\$166.89	\$170.22	\$173.62	\$177.09
Program Manager	\$151.27	\$154.30	\$157.39	\$160.53
Project Manager Sr.	\$144.13	\$147.01	\$149.95	\$152.95
Project Manager Mid.	\$136.55	\$139.28	\$142.06	\$144.90
Project Manager	\$121.07	\$123.49	\$125.95	\$128.46
Engineering Sr. II	\$142.69	\$145.54	\$148.45	\$151.41
Engineering Sr. I	\$128.94	\$131.51	\$134.14	\$136.82
Engineer Mid.	\$117.02	\$119.36	\$121.75	\$124.18
Engineer	\$92.76	\$94.62	\$96.51	\$98.44
Medical Instructor Sr.	\$79.00	\$80.58	\$82.20	\$83.85
Medical Instructor Mid.	\$64.00	\$65.28	\$66.58	\$67.90
Administrative Associate Sr.	56.16	\$57.28	\$58.42	\$59.58
Administrative Associate	\$48.51	\$49.48	\$50.46	\$51.47

FEDERAL STRATEGIES, LLC COMERCIAL PRICE LIST

TRAINING AND PRODUCT PRICING

Effective 1 Jan 2024

SIN: 334519

(Hazardous Material Disposal / Bomb Detection Equipment)



Services

Job Code	Job Description/Labor Category	Net Price
FS-EPPM	Emergency Preparedness Program Manager (\$69.37 X 40hr Min)	\$2,774.80
FS-EPA	Emergency Preparedness Analyst (\$59.17 X 8hr Min)	\$473.36



Products

Model No.	Product Name	Net Price
PEAC-WMD WIN	PEAC-WMD FOR WIN STARTER PACKAGE	\$5,386.40
PEAC-WMD WIN TECH-SUP	PEAC-WMD WIN 1YR TECH SUPPORT/UPGRADES	\$1,595.97
PEAC-WMD TR-TR	Train-the Trainer Course for PEAC-WMD v6	\$6,549.12

SIN: 611430ST

(Security Training / Law Enforcement Training)



Training Courses

Course No.	Course Name	Course Length	Net Price
FS-BCLS	Basic Life Support (CPR) AHA (<i>Normal Operations</i>) (18-person min / 27-person max)	4 Hours	\$100.00/per student
FS-BCLS	Basic Life Support (CPR) AHA (<i>Pandemic Operations</i>) (6-person min / 9-person max)	4 Hours	\$100.00/per student
FS-EMTB	National Registry of Emergency Medical Technicians EMT Basic Refresher (18-person min / 25-person max)	40 Hours	\$299.00/per student
FS-PARA48	Nationally Registered Paramedic (NRP) Refresher 5-day course (National & State /Local Components) (18-person min / 25 person max)	45 Hours	\$450.00/per student
FS-PARA24	Nationally Registered Paramedic (NRP) Refresher 3-day course (Individual Component) (18 person min / 25 person max)	24 Hours	\$250.00/per student
FS-FRC	First Responders Course (non-EMS responders) (15 person min – 35 person max)	16 Hours	\$375.00/per student
FS-AS/AIR	Active Shooter/Armed Intruder Response (18-person min – 25 person max)	8 hours	\$1,199.00
FS-TSSS	Technical Site Security Survey (one location)	8 hours	\$1,199.00
FS-TACP1	Tactical Pistol 1 (6 students per 1 instructor)	24 hours	\$3,599.99
FS-TACP2	Tactical Pistol 2 (6 students per 1 instructor)	24 hours	\$3,599.99
FS-TACC1	Tactical Carbine 1 (6 students per 1 instructor)	24 hours	\$3,599.99
FS-TACC2	Tactical Carbine 2 (6 students per 1 instructor)	24 hours	\$3,599.99
FS-KML1	Krav Maga Level 1 (12 students per 1 instructor)	24 hours	\$3,599.99
FS-KML2	Krav Maga Level 2 (12 students per 1 instructor)	24 hours	\$3,599.99

Note: The course price only reflects the tailored deliveries of academic and practical lessons by certified Federal Strategies instructors. The course price does not include costs related to travel, lodging, training area or resources.

SIN: 339113PA

(Protective Apparel / Emergency Response / Hazmat Clothing & Related Products)



Products

MFR Part No.	Product Name	Net Price
F5H582-91	FRONTLINE 500 (Front Entry SM/MD/LG/XL)	\$2,319.19
F5H583-91	FRONTLINE 500 (Rear Entry SM/MD/LG/XL)	\$2,319.19
F5H582-91	FRONTLINE 500 (Front Entry 2X/3X)	\$2,552.14
F5H583-91	FRONTLINE 500 (Rear Entry 2X/3X)	\$2,552.14
F5H582-91	FRONTLINE 500 (Front Entry 4XL)	\$2,665.19
F5H583-91	FRONTLINE 500 (Rear Entry 4XL)	\$2,665.19
Z5H582—92C2RPBC	ZYTRON 500 (Front Entry SM/MD/LG/XL)	\$1,179.29
Z5H582—92C2RPBC	ZYTRON 500 (Front Entry 2XL/3XL)	\$1,299.19
Z5H582—92C2RPBC	ZYTRON 500 (Front Entry 4XL)	\$1,349.72
D5H457-94	DURACHEM 500 (Front Entry SM/MD/LG/XL)	\$1,349.32
D5H458-94	DURACHEM 500 (Rear Entry SM/MD/LG/XL)	\$1,349.32
D5H457-94	DURACHEM 500 (Front Entry 2X/3X)	\$1,499.85
D5H458-94	DURACHEM 500 (Rear Entry 2X/3X)	\$1,499.85
D5H457-94	DURACHEM 500 (Front Entry 4X)	\$1,573.30
D5H458-94	DURACHEM 500 (Rear Entry 4X)	\$1,573.30
Z5S555	ZYTRON 500 TRAINING SUIT (Front Entry SM/MD/LG/XL)	\$256.07/6 per Case
Z5S556	ZYTRON 500 TRAINING SUIT (Rear Entry SM/MD/LG/XL)	\$256.07/6 per Case
Z5S555	ZYTRON 500 TRAINING SUIT (Front Entry 2X/3X)	\$294.71/6 per Case
Z5S556	ZYTRON 500 TRAINING SUIT (Rear Entry 2X/3X)	\$294.71/6 per Case
Z5S555	ZYTRON 500 TRAINING SUIT (Front Entry 4XL)	\$308.31/6 per Case
Z5S556	ZYTRON 500 TRAINING SUIT (Rear Entry 4XL)	\$308.31/6 per Case
VCS555	PVC TRAINER SUIT (Front Entry SM/MD/LG/XL)	\$189.42/6 per Case
VCS556	PVC TRAINER SUIT (Rear Entry SM/MD/LG/XL)	\$189.42/6 per Case
VCS555	PVC TRAINING SUIT (Front Entry 2X/3X)	\$199.09/6 per Case
VCS556	PVC TRAINING SUIT (Rear Entry 2X/3X)	\$199.09/6 per Case
VCS555	PVC TRAINING SUIT (Front Entry 4XL)	\$221.66/6 per Case
VCS556	PVC TRAINING SUIT (Rear Entry 4XL)	\$221.66/6 per Case
AKMOC	DIGITAL PRESSURE TEST KIT	\$3,998.99



Model No.	Product Name	Net Price
25171M	ONESUIT Pressure Test Kit	617.13

COURSE DESCRIPTIONS

Training Courses

Basic Life Support CPR (AHA) Normal Operations (4 Hours)

The Basic Life Support CPR for Healthcare Providers Course is designed to provide a wide variety of healthcare professionals the ability to recognize several life-threatening emergencies, relieve choking in a safe and timely manner, and provide CPR certification.

Basic Life Support CPR (AHA) Pandemic Operations (4 Hours)

The Basic Life Support (BLS) for Healthcare Providers Course is designed to provide a wide variety of healthcare professionals the ability to recognize several life-threatening emergencies, relieve choking in a safe and timely manner, and provide CPR certification.

NREMT EMT Basic Refresher (40 Hours)

The 40-hour EMT-Refresher course is a review of the skills and knowledge covered in the EMT- Basic course. Attendance in an EMT-Refresher course and successful completion of practical testing every two years is required by the National Registry of Emergency Medical Technicians to maintain EMT certification.

NREMT Paramedic Refresher (45 Hours)

The Paramedic five-day Refresher course provides the student with the Mandatory and Flexible Core requirements of the National Registry of Emergency Medical Technicians Paramedic Refresher content and the U.S. Department of Transportation Paramedic Refresher Curriculum. This program utilizes a combination of directed study, classroom lecture, practical skills practice, and simulated patient scenarios to refresh the pre-existing knowledge base and skills of an EMT-Paramedic.

NREMT Paramedic Refresher (24 Hours)

The Paramedic 3-day Refresher course provides the student with the Mandatory and Flexible Core requirements of the National Registry of Emergency Medical Technicians Paramedic Refresher content and the U.S. Department of Transportation Paramedic Refresher Curriculum.

Active Shooter / Armed Intruder Response (8 Hours)

The Federal Strategies Active Shooter/Armed Intruder Response Training has been received and validated by military and civilians deployed worldwide. Instruction will include introducing students to vivid scenarios that demonstrate situational awareness, ability to identify pre-incident indicators and physical countermeasures. Students will be taught mindset and methods to enhance their speed of recognition and speed of response to identifiable threats as well as understanding and mitigating the physiological effects of threats.

Technical Site Security Survey (8 Hours)

In our assessments we will measure “what is” against “what should be”, in order to protect assets by limiting exposure. Our assessments approach will be rational and orderly thus providing comprehensive solutions to problem identification and probability determinations. We will specifically identify assets in need of protection, exposures, and tailored made solutions/training package for each facility. Our approach will be to use the assessment as a management tool to identify vulnerabilities that could conceivably be exploited by a

threat such as an Active Shooter/Armed Intruder. Assessments will be conducted hand-in-hand with facility managers. For buildings where the client is a tenant, our staff will coordinate with the building owner/manager in order to schedule the required facility survey. Our finding and procedures will be presented to the client and/or other designated staff for review. The assessment will identify facility factors favorable to response options. Combining our documented assessment procedures with education and training we will assist managers and staff to limit exposure to risks and threats.

Tactical Pistol 1 (24 Hours)

This course focuses on safe weapons manipulation, cognitive processing, efficient body mechanics and ergonomics as they relate to tactical pistol and engagement. Topics covered include: Firearm safety, nomenclature, equipment options, weapons handling, principles and fundamentals of responding to threats, target engagement and responding to threats.

Tactical Pistol 2 (24 Hours)

This course is designed for the formally trained shooter with experience safely and consistently utilizing pistols in a tactical manner. This course will focus on establishing and refining efficiencies and consistencies of tactical critical threat response with pistols. Topics covered include: Firearm safety, equipment and carry options, threat discrimination, shooting with movement and communication, small team tactics, multiple target engagements, third-party protection, unconventional firing positions, low light engagement and stress inoculation threat response challenges.

Tactical Carbine 1 (24 Hours)

This course focuses on safe weapons manipulation, cognitive processing, efficient body mechanics and ergonomics as they relate to employing the carbine in a tactical manner. Topics covered include Firearm safety, nomenclature, equipment options, weapons handling, principles and fundamentals of responding to threats, target engagement and responding to threats.

Tactical Carbine 2 (24 Hours)

This course is designed for the formally trained shooter with experience safely and consistently employing carbines and rifles in a tactical manner. This course will focus on establishing and refining efficiencies and consistencies of tactical critical threat response with a carbine. Topics covered include Firearm safety, equipment and carry options, threat discrimination, shooting with movement and communication, small team tactics, multiple target engagements, third-party protection, unconventional firing positions, low light engagement and stress inoculation threat response challenges.

Krav Maga Training

Krav Maga is a self-protection fighting system of Israeli origin. Krav Maga is not a sport or traditional martial system but a system incorporating refined techniques and tactics familiar to many martial systems. The techniques of Krav Maga are based on principles and fundamental movements applicable to servicing threats in varying conditions and circumstances. The techniques and tactics of Krav Maga are designed generally for close quarter, possibly life-threatening situations. The guiding principle of Krav Maga is to service the threat, counterattack for self-protection purposes and escape. Working with the client, the Krav Maga course of instruction is intended to be tailored specifically to the client's needs.

CONTACT INFORMATION

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