

FEDERAL STRATEGIES, LLC

GENERAL SERVICES ADMINISTRATION
Federal Supply Service



Authorized Federal Supply Schedule Price List

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA Advantage! a menu-driven database system. The INTERNET address for GSA Advantage! is: GSAAAdvantage.gov.

Multiple Award Schedule (MAS)

**Security Training / Law Enforcement Training
Protective Apparel / Emergency Response /
Hazmat Clothing & Related Products**

Contract No: 47QSMS25D006S

Contract Period: March 30, 2025 through March 29, 2030

Business Size: Small Business



Federal Strategies, LLC

**150 Riverside Pkwy. Suite 219
Fredericksburg, VA. 22406**

Phone: (540) 200-8787

www.fed-strat.com

**Prices Shown Herein are Net (Discount Deducted)
For more information on ordering from Federal Supply Schedules,
go to gsa.gov/schedules**

Updated through Contract Modification No. PO-0001, 27 March 2025

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FEDERAL STRATEGIES, LLC. OVERVIEW

The Company

Federal Strategies, LLC was established May 2014 in Fredericksburg, Virginia. We have designed and implemented initial and sustainment training plans for program support and have worked with customers to design scenarios to test particular competencies. We tailor solutions to meet the most demanding budgets and time constraints and provide staff on short notice to support programs worldwide.

Experience

Federal Strategies, LLC brings extensive field and technical knowledge to the table, with hands-on experience in a diverse range of First Response areas. Excellent results are obtained in the areas of training military and civil responders alike because we focus on standardized learning objectives, training standards, meeting national training requirements, and instructor competency. Our key to success is mastery of the process, regardless of equipment type. We continue to provide the Marine Corps and U.S. Army with the solutions to today's technological advances. Federal Strategies, LLC is ready to assist with any training issues across the medical response, mitigation, remediation and other program challenges. Our team of professional instructors has consistently and safely provided education and training to DoD students on the subjects of Tactical Combat Casualty Care, Emergency Medical Technician, Paramedic recertification, Basic and Advanced Firearms, Urban Combat Tactics, Close Quarters Combat, Breaching and Ground Reconnaissance to thousands of military and civilian students worldwide. Our Mobile Training Teams (MTTs) have conducted training across the DoD and to our allied partner nations reaching over 10,000 students worldwide.

Training

Fed-Strat has earned a reputation for providing excellent military and civilian education and training, both platform and e-learning, and our instructors continue to receive positive evaluations for their wealth of knowledge, adaptability, and strong performances. Through an interlocking process of design, development, implementation, evaluation, and analysis, we provide purposeful training and education support to meet the needs of our customer. Our Mobile Training Teams (MTTs) have conducted training in support of the Veterans Administration (VA) as well as the DoD and to our allied partner nations. We have been providing First Responder training for the agents of the Veterans Administration (VA) for over 8 years. All instructors have current certifications from the American Heart Association or equivalent and have the capability to recognize the signs and symptoms requiring first aid, perform basic first aid, and perform cardiopulmonary resuscitation (CPR). They also monitor student performance and provide expert advice and valuable feedback that can be applied to future training events.

CUSTOMER INFORMATION

- 1a. Awarded Special Item Number(s):**
SIN 339113PA: Protective Apparel / Emergency Response/Hazmat Clothing & Related Products
SIN 611430ST: Security Training / Law Enforcement Training
- 1b. Lowest Priced Model Number for Each Awarded SIN:**
 Please refer to "Federal Strategies, LLC Pricing" page 8.
- 1c. Services:** N/A
- 2. Maximum Order:** \$1,000,000 per all SINs. If best value selection places your order over the Max. Order identified in this catalog/pricelist, you have the opportunity to obtain a better schedule contract price. Before placing your order, contract the contractor. They may:
- 1) Offer a new lower price
 - 2) Offer the lowest price available under the contract
 - 3) Decline the order within five (5) days.
- 3. Minimum Order:** \$100.00 per all SINs.
- 4. Geographic Coverage (Delivery Area):**
 CONUS, OCONUS AK, HI, Puerto Rico, and APO/FPO addresses.
- 5. Points of Production:**
 Federal Strategies, LLC – Fredericksburg, VA.
 AristaTek Inc. – Laramie, WY.
 Kappler – Guntersville, Alabama
- 6. Discounts:** Prices shown herein are GSA net prices (discounts have been applied).
- 7. Quantity Discounts:**
 Training Courses: 5% off 10+ courses per year
 Chem/HazMat Products: 5% off orders over \$500,000
- 8. Prompt Payment Terms:**
 0.01% - 10 Days, Net 30 days.
- 9. Government Purchase Cards:**
 Accepted below, at, and above the micro-purchase threshold.
- 10. Foreign Items:** NA
- 11a. Time of Delivery:**
 Training Courses: 60 ARO
 Chem/HazMat Products: 60 ARO
- 11b. Expedited Delivery:** All items are available for fast delivery on an order-by-order basis dependent upon availability. Contact Contractor.
- 11c. Overnight and 2-day Delivery:** Contact the Contractor for rates for overnight and 2-day delivery. Items dependent on availability.
- 11d. Urgent Requirements:** Contact the Contractor to request accelerated delivery.
- 12. F.O.B. Points:**
 339113PA: Origin
 611430ST: Origin
- 13a. Ordering Address:**
 Federal Strategies, LLC.
 150 Riverside Pkwy. Suite 219
 Fredericksburg, VA. 22406
- 13b. Ordering Procedures:** For services, the ordering procedures, information on Blanket Purchase Agreements (BPAs), and a sample BPA can be found at the GSA/FSS Schedule homepage (gsa.gov/schedules).
- 14. Payment Address:** Same as 13a.
- 15. Warranty Provision:** Standard Commercial Warranty. Contact contractor for copy.
- 16. Export packing charges, if applicable:** N/A.
- **Terms and conditions of Government purchase card acceptance (any thresholds above the micro- purchase level):** Contact Contractor.
- 18 – 20. Terms and Conditions of Rental / Installation / Repair Parts / Other Services:**
 N/A.
- 20 – 24. List of Service & Distribution Points / Participating Dealers / Preventive Maintenance / Environmental Attributes / Section 508 Compliance:** N/A.
- 25. Data Universal Number System (DUNS) Number:**
 831253013
- 26. Notification Regarding Registration in the System for Award Management (SAM) Database.**
 Registered.

SERVICE CONTRACT ACT

The Service Contract Act (SCA) is applicable to this contract as it applies to the entire GSA MAS Schedule and all services provided. While no specific labor categories have been identified as being subject to SCA due to exemptions for professional employees (FAR 22.1101, 22.1102 and 29 CFR 541.300), this contract still maintains the provisions and protections for SCA eligible labor categories. If and / or when the Contractor adds SCA labor categories / employees to the contract through the modification process, the Contractor must inform the Contracting Officer and establish a SCA matrix identifying the GSA labor category titles, the occupational code, the SCA labor category titles, and the applicable Wage Determination number. Failure to do so may result in cancellation of the contract.

FEDERAL STRATEGES GROUP RATES

Prices shown herein are net (discount deducted) *

Labor	2025	2026	2027	2028
Program Manager III	\$187.50	\$193.13	\$198.92	\$204.88
Program Manager II	\$166.89	\$170.22	\$173.62	\$177.09
Program Manager	\$151.27	\$154.30	\$157.39	\$160.53
Project Manager Sr.	\$144.13	\$147.01	\$149.95	\$152.95
Project Manager Mid.	\$136.55	\$139.28	\$142.06	\$144.90
Project Manager	\$118.75	\$122.31	\$125.97	\$129.75
Engineering Sr. II	\$142.69	\$145.54	\$148.45	\$151.41
Engineering Sr. I	\$128.94	\$131.51	\$134.14	\$136.82
Engineer Mid.	\$117.02	\$119.36	\$121.75	\$124.18
Engineer	\$92.76	\$94.62	\$96.51	\$98.44
Instructor Sr.	\$100.00	\$103.58	\$106.69	\$109.90
Instructor Mid.	\$75.00	\$77.25	\$79.57	\$81.95
Administrative Associate Sr.	56.16	\$57.28	\$58.42	\$59.58
Administrative Associate	\$50.00	\$51.50	\$53.05	\$54.65

FEDERAL STRATEGIES, LLC

PRICE LIST

TRAINING AND PRODUCT

Effective 29 March 2025

SIN: 611430ST

(Security Training / Law Enforcement Training / First Responder Training)



Training Courses

Course No.	Course Name	Course Length	Net Price
FS-BCLS	Basic Life Support (CPR) AHA (<i>Normal Operations</i>) (18-person min / 27-person max)	4 Hours	\$99.75/per student
FS-BCLS	Basic Life Support (CPR) AHA (<i>Pandemic Operations</i>) (6-person min / 9-person max)	4 Hours	\$99.75/per student
FS-EMTB	National Registry of Emergency Medical Technicians EMT Basic Refresher (18-person min / 25-person max)	40 Hours	\$299.24/per student
FS-PARA48	Nationally Registered Paramedic (NRP) Refresher 5-day course (National & State /Local Components) (18-person min / 25-person max)	45 Hours	\$449.77/per student
FS-PARA24	Nationally Registered Paramedic (NRP) Refresher 3-day course (Individual Component) (18-person min / 25-person max)	24 Hours	\$249.37/per student
FS-FRC	First Responders Course (non-EMS responders) (15-person min – 35-person max)	16 Hours	\$375.42/per student

Note: The course price only reflects the tailored deliveries of academic and practical lessons by certified Federal Strategies instructors. The course price does not include costs related to travel, lodging, training area or resources.

SIN: 339113PA

(Protective Apparel / Emergency Response / Hazmat Clothing & Related Products)



Products

MFR Part No.	Product Name	Net Price
F5H582-91	FRONTLINE 500 (Front Entry SM/MD/LG/XL)	\$2,319.19
F5H583-91	FRONTLINE 500 (Rear Entry SM/MD/LG/XL)	\$2,319.19
F5H582-91	FRONTLINE 500 (Front Entry 2X/3X)	\$2,552.14
F5H583-91	FRONTLINE 500 (Rear Entry 2X/3X)	\$2,552.14
F5H582-91	FRONTLINE 500 (Front Entry 4XL)	\$2,665.19
F5H583-91	FRONTLINE 500 (Rear Entry 4XL)	\$2,665.19
Z5H582—92C2RPBC	ZYTRON 500 (Front Entry SM/MD/LG/XL)	\$1,179.29
Z5H582—92C2RPBC	ZYTRON 500 (Front Entry 2XL/3XL)	\$1,299.19
Z5H582—92C2RPBC	ZYTRON 500 (Front Entry 4XL)	\$1,349.72
D5H457-94	DURACHEM 500 (Front Entry SM/MD/LG/XL)	\$1,349.32
D5H458-94	DURACHEM 500 (Rear Entry SM/MD/LG/XL)	\$1,349.32
D5H457-94	DURACHEM 500 (Front Entry 2X/3X)	\$1,499.85
D5H458-94	DURACHEM 500 (Rear Entry 2X/3X)	\$1,499.85
D5H457-94	DURACHEM 500 (Front Entry 4X)	\$1,573.30
D5H458-94	DURACHEM 500 (Rear Entry 4X)	\$1,573.30
Z5S555	ZYTRON 500 TRAINING SUIT (Front Entry SM/MD/LG/XL)	\$256.07
Z5S556	ZYTRON 500 TRAINING SUIT (Rear Entry SM/MD/LG/XL)	\$256.07
Z5S555	ZYTRON 500 TRAINING SUIT (Front Entry 2X/3X)	\$294.71
Z5S556	ZYTRON 500 TRAINING SUIT (Rear Entry 2X/3X)	\$294.71
Z5S555	ZYTRON 500 TRAINING SUIT (Front Entry 4XL)	\$308.31
Z5S556	ZYTRON 500 TRAINING SUIT (Rear Entry 4XL)	\$308.31
VCS555	PVC TRAINER SUIT (Front Entry SM/MD/LG/XL)	\$189.42
VCS556	PVC TRAINER SUIT (Rear Entry SM/MD/LG/XL)	\$189.42
VCS555	PVC TRAINING SUIT (Front Entry 2X/3X)	\$199.09
VCS556	PVC TRAINING SUIT (Rear Entry 2X/3X)	\$199.09
VCS555	PVC TRAINING SUIT (Front Entry 4XL)	\$221.66
VCS556	PVC TRAINING SUIT (Rear Entry 4XL)	\$221.66
AKMOC	DIGITAL PRESSURE TEST KIT	\$3,998.99

COURSE DESCRIPTIONS

Training Courses

Basic Life Support CPR (AHA) Normal Operations (4 Hours)

The Basic Life Support CPR for Healthcare Providers Course is designed to provide a wide variety of healthcare professionals the ability to recognize several life-threatening emergencies, relieve choking in a safe and timely manner, and provide CPR certification.

Basic Life Support CPR (AHA) Pandemic Operations (4 Hours)

The Basic Life Support (BLS) for Healthcare Providers Course is designed to provide a wide variety of healthcare professionals the ability to recognize several life-threatening emergencies, relieve choking in a safe and timely manner, and provide CPR certification.

NREMT EMT Basic Refresher (40 Hours)

The 40-hour EMT-Refresher course is a review of the skills and knowledge covered in the EMT- Basic course. Attendance in an EMT-Refresher course and successful completion of practical testing every two years is required by the National Registry of Emergency Medical Technicians to maintain EMT certification.

NREMT Paramedic Refresher (45 Hours)

The Paramedic five-day Refresher course provides the student with the Mandatory and Flexible Core requirements of the National Registry of Emergency Medical Technicians Paramedic Refresher content and the U.S. Department of Transportation Paramedic Refresher Curriculum. This program utilizes a combination of directed study, classroom lecture, practical skills practice, and simulated patient scenarios to refresh the pre-existing knowledge base and skills of an EMT-Paramedic.

NREMT Paramedic Refresher (24 Hours)

The Paramedic 3-day Refresher course provides the student with the Mandatory and Flexible Core requirements of the National Registry of Emergency Medical Technicians Paramedic Refresher content and the U.S. Department of Transportation Paramedic Refresher Curriculum.

CONTACT INFORMATION

Company Address

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